

**Rapid Equity Builder**  
**vs**  
**95% Conventional Mortgage**  
**with Monthly Policy Premiums**

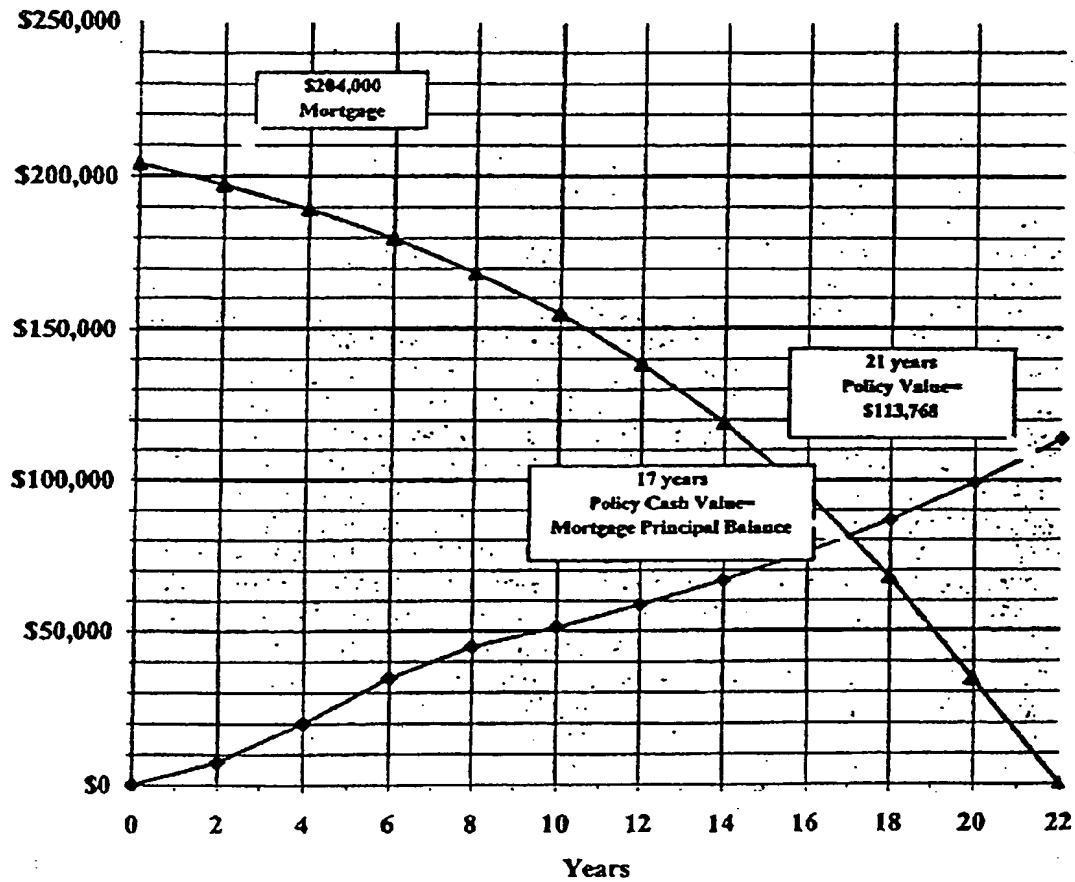
40 Year Old Male

	<u>Rapid Equity Builder</u>	<u>95% Conventional Loan</u>
Home Purchase	\$170,000	\$170,000
Down Payment	0	8,500
Annuity	34,000	0
Mortgage Amount	204,000	161,500
Interest Rate	9%	8%
Term	30 yr	30yr
Payment Method	Bi-Weekly	Monthly
Monthly Payments	820 (x2)	1,185
Monthly Insurance Premiums	0	181
Monthly PMI Payment	0	105
Total Principal and Interest	<465,679>	<426,610>
Down Payment	0	<8,500>
Estimated Closing Cost	<5,000>	<5,000>
Total PMI    \$105 x 11yrs = 80% LTV	0	<13,860>
Total Insurance Premiums 21 years	0	<47,784>
Less Policy Net Surrender Value 21st Year *non-gaurentee	<u>113,768</u>	<u>73,999</u>
Cost to Homeowner	<356,911>	<413,895>
Cash Savings Provided by REB	<u>\$56,984</u>	

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FIG. 1

**Universal Life Policy Net Surrender Value  
Integrated with  
30 year Bi-weekly Mortgage Schedule  
40 year old male**



—◆— Universal Single Premium Life Policy \$34,000

—▲— \$204,000 Mortgage Loan includes \$170,000 Home Value plus \$34,000 Annuity Paying Universal Life Policy

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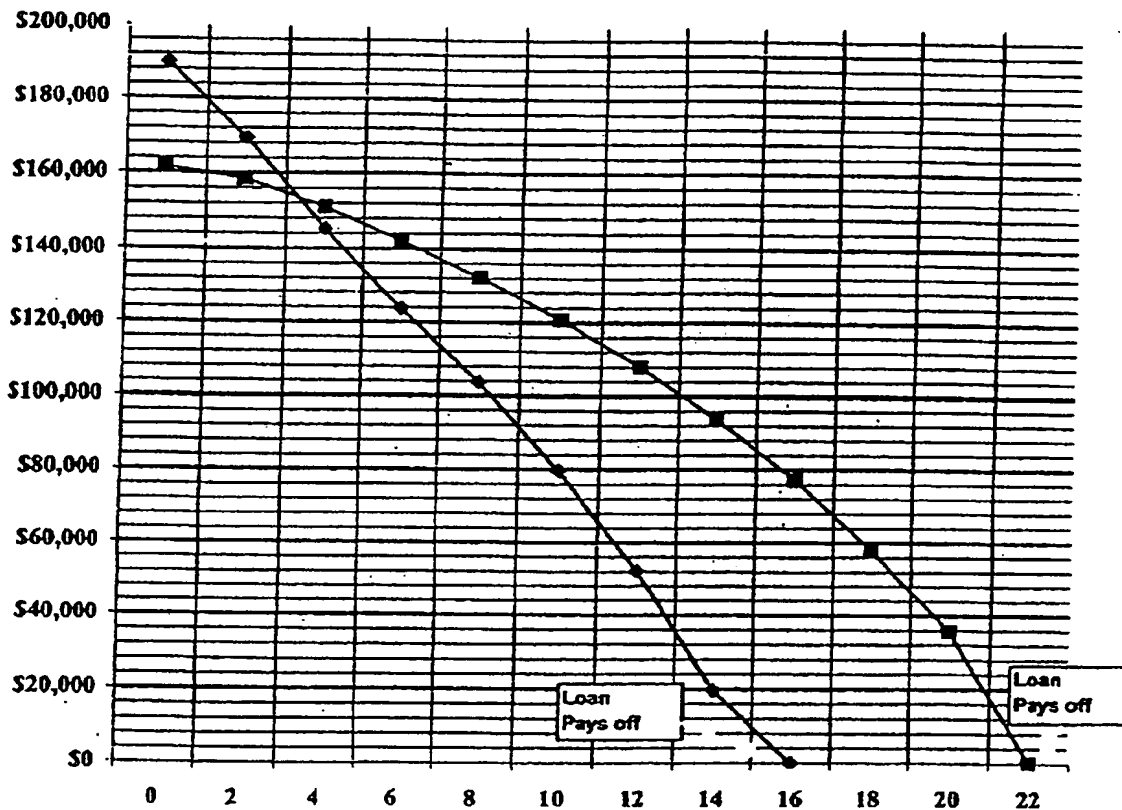
FIG. 2

**Policy Net Surrender Value  
Applied Toward Mortgage Principal Balance**

**Rapid Equity Builder**

**vs**

**95% Conventional Loan with Monthly Policy Premiums  
40 year old Male**



—◆— REB

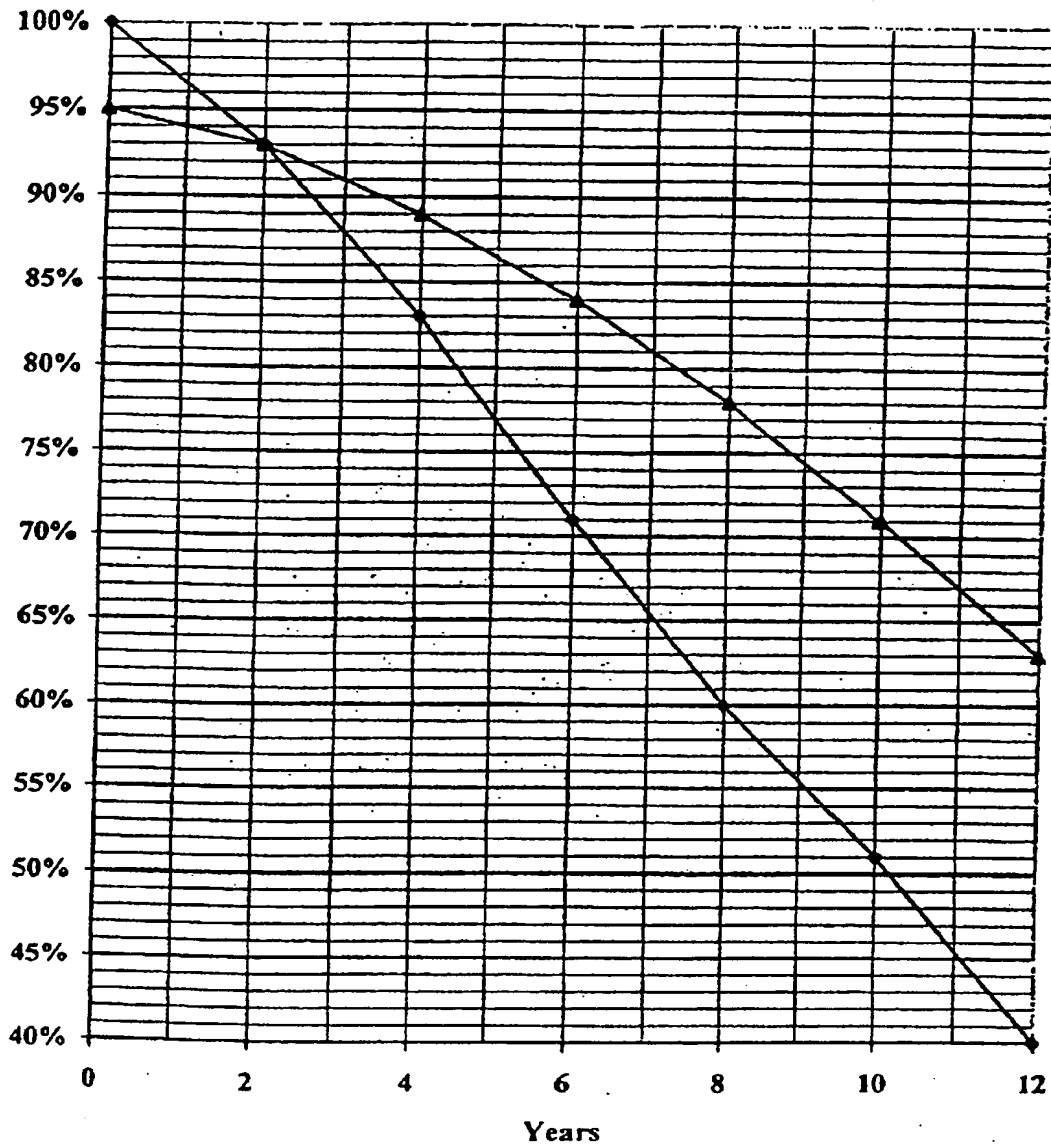
—■— 95% w/policy

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FIG. 3

**Loan to Value**  
**Mortgage Principal Balance Less Policy Net Surrender Value**

**Rapid Equity Builder**  
**vs**  
**95% Conventional Loan with Monthly Policy Premiums**



◆ REB  
▲ 95% w/policy

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FIG. 4

**Net Cash Flow**  
**REB vs 30 year 95% Conventional Loan**  
**40 year old male**

	REB Mortgage Loan - 22 years	95% Conventional Loan - 22 years with policy	95% Conventional Loan without policy-22 years
Mortgage Loan	204,000.00	161,500.00	161,500.00
Down Payment	0	(8,500.00)	(8,500.00)
Closing Costs	(5,000.00)	(5,000.00)	(5,000.00)
Mortgage Payment - Annually	(21,338.46)	(14,220.36)	(14,220.36)
PMI - Annually	0	(1,260.00)	(1,260.00)
Insurance Premiums - Annually	0	(2,172.00)	0
<b>Mortgage Payments</b>			
2000	177,661.54	131,532.67	133,704.67
2001	(21,338.46)	(17,652.36)	(15,480.36)
2002	(21,338.46)	(17,652.36)	(15,480.36)
2003	(21,338.46)	(17,652.36)	(15,480.36)
2004	(21,338.46)	(17,652.36)	(15,480.36)
2005	(21,338.46)	(17,652.36)	(15,480.36)
2006	(21,338.46)	(17,652.36)	(15,480.36)
2007	(21,338.46)	(17,652.36)	(15,480.36)
2008	(21,338.46)	(17,652.36)	(15,480.36)
2009	(21,338.46)	(17,652.36)	(15,480.36)
2010	(21,338.46)	(17,652.36)	(15,480.36)
2011	(22,159.17)	(17,652.36)	(14,220.36)
2012	(21,338.46)	(16,392.36)	(14,220.36)
2013	(21,338.46)	(16,392.36)	(14,220.36)
2014	(21,338.46)	(16,392.36)	(14,220.36)
2015	(21,338.46)	(16,392.36)	(14,220.36)
2016	(21,338.46)	(16,392.36)	(14,220.36)
2017	(21,338.46)	(16,392.36)	(14,220.36)
2018	(21,338.46)	(16,392.36)	(14,220.36)
2019	(21,338.46)	(16,392.36)	(14,220.36)
2020	(21,338.46)	(16,392.36)	(14,220.36)
2021	97,017.09	(26,219.36)	(98,046.81)
	(152,911.28)	(236,393.89)	(261,349.34)
Policy Cash Value	113,768.00	73,999.00	0
Principal Balance	0.00	(83,826.00)	(83,826.45)
Net Cash Flow	<u>159,856.72</u>	<u>(98,220.89)</u>	<u>(197,175.79)</u>
Internal Rate of Return	9.15%	12.10%	10.79%

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FIG. 5

# Rapid Equity Builder

vs

## 95% Conventional Loan Monthly Insurance Premiums

YEAR	Mortgage Principal Balance		Less Insurance Policy Net Surrender Value		Net Balance		Loan to Value	
	REB	CONV	REB	CONV	REB	CONV	REB	CONV
2	197,267	158,689	7,474	276	189,793	158,413	93%	93%
4	189,350	155,393	19,952	4,396	169,398	150,997	83%	89%
6	179,879	151,527	34,627	9,355	145,252	142,172	71%	84%
8	168,548	146,993	44,800	14,826	123,748	132,167	60%	78%
10	154,990	141,675	51,268	20,874	103,722	120,801	51%	71%
12	138,429	135,437	58,673	27,436	79,756	108,001	40%	63%
14	118,956	128,121	66,710	34,411	52,246	93,710	26%	55%
16	95,659	119,540	75,952	42,323	19,707	77,217	10%	45%
18	67,785	109,476	88,686	51,420	+18,901	58,056		34%
20		97,671		61,930		35,741		21%
22		83,826		73,999		9,827		5%

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FIG. 6

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Assignment of Life Insurance  
Policy as Collateral

A. For Value Received the undersigned hereby assign, transfer and set over to \_\_\_\_\_  
\_\_\_\_\_ of \_\_\_\_\_

its successors and assigns, (herein called the "Assignee") Policy No. \_\_\_\_\_ Issued by the \_\_\_\_\_

(herein called the "Insurer") and any supplementary contracts issued in connection therewith (said policy and contracts being herein called the "Policy"), upon the life of \_\_\_\_\_

\_\_\_\_\_ and all claims, options, privileges, rights, title and interest therein and thereunder (except as provided in Paragraph C hereof), subject to all the terms and conditions of the Policy and to all superior liens, if any, which the Insurer may have against the Policy. The undersigned by this instrument jointly and severally agree and the Assignee by the acceptance of this assignment agrees to the conditions and provisions herein set forth.

- B. It is expressly agreed that, without detracting from the generality of the foregoing, the following specific rights are included in this assignment and pass by virtue hereof:
1. The sole right to collect from the Insurer the net proceeds of the Policy when it becomes a claim by death or maturity;
  2. The sole right to surrender the Policy and receive the surrender value thereof at any time provided by the terms of the Policy and at such other times as the Insurer may allow;
  3. The sole right to obtain one or more loans or advances on the Policy, either from the Insurer or, at any time, from other persons, and to pledge or assign the Policy as security for such loans or advances;
  4. The sole right to collect and receive all distributions or shares of surplus, dividend deposits or additions to the Policy now or hereafter made or apportioned thereto, and to exercise any and all options contained in the Policy with respect thereto; provided, that unless and until the Assignee shall notify the Insurer in writing to the contrary, the distributions or shares of surplus, dividend deposits and additions shall continue on the plan in force at the time of this assignment; and
  5. The sole right to exercise all nonforfeiture rights permitted by the terms of the Policy or allowed by the Insurer and to receive all benefits and advantages derived therefrom.
- C. It is expressly agreed that the following specific rights, so long as the Policy has not been surrendered, are reserved and excluded from this assignment and do not pass by virtue hereof:
1. The right to collect from the Insurer any disability benefit payable in cash that does not reduce the amount of insurance;
  2. The right to designate and change the beneficiary;
  3. The right to elect any optional mode of settlement permitted by the Policy or allowed by the Insurer;
- but the reservation of these rights shall in no way impair the right of the Assignee to surrender the Policy completely with all its incidents or impair any other right of the Assignee hereunder, and any designation or change of beneficiary or election of a mode of settlement shall be made subject to this assignment and to the rights of the Assignee hereunder.
- D. This assignment is made and the Policy is to be held as collateral security for any and all liabilities of the undersigned, or any of them, to the Assignee, either now existing or that may hereafter arise in the ordinary course of business between any of the undersigned and the Assignee (all of which liabilities secured or to become secured are herein called "Liabilities").
- E. The Assignee covenants and agrees with the undersigned as follows:
1. That any balance of sums received hereunder from the Insurer remaining after payment of the then existing Liabilities, matured or unmatured, shall be paid by the Assignee to the persons entitled thereto under the terms of the Policy had this assignment not been executed;
  2. That the Assignee will not exercise either the right to surrender the Policy or (except for the purpose of paying premiums) the right to obtain policy loans from the Insurer, until there has been default in any of the Liabilities or a failure to pay any premium when due, nor until twenty days after the Assignee shall have mailed, by first-class mail, to the undersigned at the addresses last supplied in writing to the Assignee specifically relating to this assignment, notice of intention to exercise such right; and
  3. That the Assignee will upon request forward without unreasonable delay to the Insurer the Policy for endorsement of any designation or change of beneficiary or any election of an optional mode of settlement.
- F. The Insurer is hereby authorized to recognize the Assignee's claim to rights hereunder without investigating the reason for any action taken by the Assignee, or the validity or the amount of the Liabilities, or the existence of any default therein, or the giving of any notice under Paragraph E (2) above or otherwise, or the application to be made by the Assignee of any amounts to be paid to the Assignee. The sole signature of the Assignee shall be sufficient for the exercise of any rights under the Policy assigned hereby and the sole receipt of the Assignee for any sums received shall be a full discharge and release therefore to the Insurer. Checks for all or any part of the sums payable under the Policy and assigned herein shall be drawn to the exclusive order of the Assignee if, when, and in such amounts as may be requested by the Assignee.
- G. The Assignee shall be under no obligation to pay any premium, or the principal of or interest on any loans or advances on the Policy, whether or not obtained by the Assignee, or any other charges on the Policy, but any such amounts so paid by the Assignee from its own funds shall become a part of the Liabilities hereby secured, shall be due immediately, and shall draw interest at a rate fixed by the Assignee from time to time not exceeding 6% per annum.
- H. The exercise of any right, option, privilege or power given herein to the Assignee shall be at the option of the Assignee. Except as restricted by Paragraph E (2) above, the Assignee may exercise any such right, option, privilege or power without notice to, or assent by, or affecting the liability of, or releasing any interest hereby assigned by the undersigned, or any of them.
- I. The Assignee may take or release other security, may release any party primarily or secondarily liable for any of the Liabilities, may grant extensions, renewals or indulgences with respect to the Liabilities, or may apply to the Liabilities in such order as the Assignee shall determine, the proceeds of the Policy hereby assigned or any amount received on account of the Policy by the exercise of any right permitted under this assignment, without resorting or regard to other security.
- J. In the event of any conflict between the provisions of this assignment and provisions of the aforesaid Agreement or other evidence of any Liability, with respect to the Policy or rights of collateral security therein, the provisions of this assignment shall prevail.
- K. Each of the undersigned declares that no proceedings in bankruptcy are pending against him/her and that his/her property is not subject to any assignment for the benefit of creditors.

Signed this \_\_\_\_\_ day of \_\_\_\_\_, 19 \_\_\_\_\_

Witness \_\_\_\_\_

Owner \_\_\_\_\_

Witness \_\_\_\_\_

Irrevocable beneficiary, if any. \_\_\_\_\_

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FIG. 7

## Flow Chart

Year	Annual Annuity		Loan to Value	
	\$34,000 Single Premium Immediate Annuity	Paying Annual Insurance Premium	Policy Net Surrender Value	Policy Net Surrender Value less \$34,000 Note Principal Balance
1	39,536	5,648	2,025	92%
2	33,888	5,648	7,474	75%
3	28,240	5,648	13,311	56%
4	22,592	5,648	19,952	34%
5	16,944	5,648	27,046	11%
6	11,296	5,648	34,627	0
7	5,648	5,648	41,825	
8			44,800	
9			47,944	
10			51,268	
11			55,042	
12			58,673	
13			62,557	
14			66,710	
15			71,161	
16			75,952	
17			81,115	
18			86,686	
19			92,708	
20			99,207	
21			106,226	
22			113,768	

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FIG. 8



# LOAN SCHEDULE

## Rapid Equity Builder

Loan Amount: \$ 204,000.00      Loan Date: 01/01/00  
 Term of Loan: 568      Annual Interest Rate: 9.000%  
 Amortization Method: Normal, 365 D/Y      Interest Compounded: Monthly

Year	Payment Amount	Interest	Principal	Balance
2000 totals	\$ 21,338.46	\$ 18,189.19	\$ 3,149.27	\$ 200,723.87
2001 totals	\$ 21,338.46	\$ 17,893.75	\$ 3,444.71	\$ 197,267.26
2002 totals	\$ 21,338.46	\$ 17,570.62	\$ 3,767.84	\$ 193,486.41
2003 totals	\$ 21,338.46	\$ 17,217.17	\$ 4,121.29	\$ 189,350.88
2004 totals	\$ 21,338.46	\$ 16,830.59	\$ 4,507.87	\$ 184,827.44
2005 totals	\$ 21,338.46	\$ 16,407.73	\$ 4,930.73	\$ 179,879.67
2006 totals	\$ 21,338.46	\$ 15,945.17	\$ 5,393.29	\$ 174,467.75
2007 totals	\$ 21,338.46	\$ 15,439.23	\$ 5,899.23	\$ 168,548.14
2008 totals	\$ 21,338.46	\$ 14,885.88	\$ 6,452.58	\$ 162,073.27
2009 totals	\$ 21,338.46	\$ 14,280.53	\$ 7,057.93	\$ 154,990.96
2010 totals	\$ 21,338.46	\$ 13,618.47	\$ 7,719.99	\$ 147,244.30
2011 totals	\$ 22,159.17	\$ 13,374.85	\$ 8,784.32	\$ 138,429.63
2012 totals	\$ 21,338.46	\$ 12,070.25	\$ 9,268.21	\$ 129,129.41
2013 totals	\$ 21,338.46	\$ 11,200.83	\$ 10,137.63	\$ 118,956.76
2014 totals	\$ 21,338.46	\$ 10,249.87	\$ 11,088.59	\$ 107,829.86
2015 totals	\$ 21,338.46	\$ 9,209.67	\$ 12,128.79	\$ 95,659.17
2016 totals	\$ 21,338.46	\$ 8,071.89	\$ 13,266.57	\$ 82,346.77
2017 totals	\$ 21,338.46	\$ 6,827.41	\$ 14,511.05	\$ 67,785.59
2018 totals	\$ 21,338.46	\$ 5,466.18	\$ 15,872.28	\$ 51,858.48
2019 totals	\$ 21,338.46	\$ 3,977.22	\$ 17,361.24	\$ 34,437.26
2020 totals	\$ 21,338.46	\$ 2,348.63	\$ 18,989.83	\$ 15,381.83
2021 totals	\$ 16,750.91	\$ 604.15	\$ 16,146.76	\$ 0.00
Grand totals	\$ 465,679.28	\$ 261,679.28	\$ 204,000.00	\$ 0.00

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FIG. 9

**LOAN DATA****Rapid Equity Builder**

Loan Amount:	\$ 204,000.00	Loan Date:	01/01/00
Term of Loan:	568	First Payment Date:	01/15/00
Interest Compounded:	Monthly	Annual Interest Rate:	9.000%
Amortization Method:	Normal, 365 D/Y	Effective Interest Rate:	9.381%
Days Per Year	365	Periodic Rate:	0.750%
Rounded Item:	Last Interest Payment	Equivalent Daily Rate:	0.025%

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First Payment:	\$ 820.71	(Prin. and Int.)
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Skipped Payments:	N/A
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Extra Principal Payments:	N/A
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Percent Step:	N/A
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Fixed Principal Payments	N/A
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FIG. 10

# LOAN SCHEDULE

## Rapid Equity Builder

Loan Amount: \$ 170,000.00      Loan Date: 01/01/00  
 Term of Loan: 568      Annual Interest Rate: 9.000%  
 Amortization Method: Normal, 365 D/Y      Interest Compounded: Monthly

Year	Payment Amount	Interest	Principal	Balance
2000 totals	\$ 17,776.20	\$ 15,157.93	\$ 2,618.27	\$ 167,276.26
2001 totals	\$ 17,776.20	\$ 14,912.32	\$ 2,863.88	\$ 164,402.49
2002 totals	\$ 17,776.20	\$ 14,643.65	\$ 3,132.55	\$ 161,259.12
2003 totals	\$ 17,776.20	\$ 14,349.81	\$ 3,426.39	\$ 157,820.89
2004 totals	\$ 17,776.20	\$ 14,028.36	\$ 3,747.84	\$ 154,060.10
2005 totals	\$ 17,776.20	\$ 13,676.82	\$ 4,099.38	\$ 149,946.56
2006 totals	\$ 17,776.20	\$ 13,292.25	\$ 4,483.95	\$ 145,447.12
2007 totals	\$ 17,776.20	\$ 12,871.63	\$ 4,904.57	\$ 140,525.61
2008 totals	\$ 17,776.20	\$ 12,411.54	\$ 5,364.66	\$ 135,142.42
2009 totals	\$ 17,776.20	\$ 11,908.32	\$ 5,867.88	\$ 129,254.27
2010 totals	\$ 17,776.20	\$ 11,357.85	\$ 6,418.35	\$ 122,813.74
2011 totals	\$ 18,459.90	\$ 11,156.67	\$ 7,303.23	\$ 115,485.28
2012 totals	\$ 17,776.20	\$ 10,070.70	\$ 7,705.50	\$ 107,753.16
2013 totals	\$ 17,776.20	\$ 9,347.85	\$ 8,428.35	\$ 99,295.70
2014 totals	\$ 17,776.20	\$ 8,557.19	\$ 9,219.01	\$ 90,044.84
2015 totals	\$ 17,776.20	\$ 7,692.41	\$ 10,083.79	\$ 79,926.21
2016 totals	\$ 17,776.20	\$ 6,746.46	\$ 11,029.74	\$ 68,858.37
2017 totals	\$ 17,776.20	\$ 5,711.81	\$ 12,064.39	\$ 56,752.30
2018 totals	\$ 17,776.20	\$ 4,580.07	\$ 13,196.13	\$ 43,510.59
2019 totals	\$ 17,776.20	\$ 3,342.20	\$ 14,434.00	\$ 29,026.72
2020 totals	\$ 17,776.20	\$ 1,988.18	\$ 15,788.02	\$ 13,184.16
2021 totals	\$ 14,351.08	\$ 530.96	\$ 13,820.12	\$ 0.00
<b>Grand totals</b>	<b>\$ 388,334.98</b>	<b>\$ 218,334.98</b>	<b>\$ 170,000.00</b>	<b>\$ 0.00</b>

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FIG. 11

# LOAN DATA

## Rapid Equity Builder

Loan Amount:	\$ 170,000.00	Loan Date:	01/01/00
Term of Loan:	568	First Payment Date:	01/15/00
Interest Compounded:	Monthly	Annual Interest Rate:	9.000%
Amortization Method:	Normal, 365 D/Y	Effective Interest Rate:	9.381%
Days Per Year	365	Periodic Rate:	0.750%
Rounded Item:	Last Interest Payment	Equivalent Daily Rate:	0.025%
First Payment:	\$ 683.70	(Prin. and Int.)	
Skipped Payments:	N/A		
Extra Principal Payments:	N/A		
Percent Step:	N/A		
Fixed Principal Payments:	N/A		

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FIG. 12

# LOAN SCHEDULE

Rapid Equity Builder

Loan Amount: \$ 34,000.00

Loan Date: 01/01/00

Term of Loan: 568

Annual Interest Rate: 9.000%

Amortization Method: Normal, 365 D/Y

Interest Compounded: Monthly

Year	Payment Amount	Interest	Principal	Balance
2000 totals	\$ 3,555.24	\$ 3,031.59	\$ 523.65	\$ 33,455.26
2001 totals	\$ 3,555.24	\$ 2,982.48	\$ 572.76	\$ 32,880.52
2002 totals	\$ 3,555.24	\$ 2,928.75	\$ 626.49	\$ 32,251.86
2003 totals	\$ 3,555.24	\$ 2,869.97	\$ 685.27	\$ 31,564.23
2004 totals	\$ 3,555.24	\$ 2,805.69	\$ 749.55	\$ 30,812.09
2005 totals	\$ 3,555.24	\$ 2,735.35	\$ 819.89	\$ 29,989.36
2006 totals	\$ 3,555.24	\$ 2,658.45	\$ 896.79	\$ 29,089.48
2007 totals	\$ 3,555.24	\$ 2,574.33	\$ 980.91	\$ 28,105.18
2008 totals	\$ 3,555.24	\$ 2,482.31	\$ 1,072.93	\$ 27,028.54
2009 totals	\$ 3,555.24	\$ 2,381.65	\$ 1,173.59	\$ 25,850.90
2010 totals	\$ 3,555.24	\$ 2,271.58	\$ 1,283.66	\$ 24,562.80
2011 totals	\$ 3,691.98	\$ 2,231.31	\$ 1,460.67	\$ 23,097.09
2012 totals	\$ 3,555.24	\$ 2,014.13	\$ 1,541.11	\$ 21,550.65
2013 totals	\$ 3,555.24	\$ 1,869.57	\$ 1,685.67	\$ 19,859.16
2014 totals	\$ 3,555.24	\$ 1,711.44	\$ 1,843.80	\$ 18,008.99
2015 totals	\$ 3,555.24	\$ 1,538.50	\$ 2,016.74	\$ 15,985.28
2016 totals	\$ 3,555.24	\$ 1,349.27	\$ 2,205.97	\$ 13,771.69
2017 totals	\$ 3,555.24	\$ 1,142.38	\$ 2,412.86	\$ 11,350.50
2018 totals	\$ 3,555.24	\$ 916.04	\$ 2,639.20	\$ 8,702.18
2019 totals	\$ 3,555.24	\$ 668.45	\$ 2,886.79	\$ 5,805.42
2020 totals	\$ 3,555.24	\$ 397.65	\$ 3,157.59	\$ 2,636.92
2021 totals	\$ 2,870.33	\$ 106.22	\$ 2,764.11	\$ 0.00
Grand totals	\$ 77,667.11	\$ 43,667.11	\$ 34,000.00	\$ 0.00

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FIG. 12

# LOAN DATA

Rapid Equity Builder			
Loan Amount:	\$ 34,000.00	Loan Date:	01/01/00
Term of Loan:	568	First Payment Date:	01/15/00
Interest Compounded:	Monthly	Annual Interest Rate:	9.000%
Amortization Method:	Normal, 365 D/Y	Effective Interest Rate:	9.381%
Days Per Year	365	Periodic Rate:	0.750%
Rounded Item:	Last Interest Payment	Equivalent Daily Rate:	0.025%
First Payment:	\$ 136.74	(Prin. and Int.)	
Skipped Payments:	N/A		
Extra Principal Payments:	N/A		
Percent Step:	N/A		
Fixed Principal Payments:	N/A		

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FIG. 14

# LOAN SCHEDULE

95% Conventional Homebuyer

Loan Amount: \$ 161,500.00      Loan Date: 01/01/00

Term of Loan: 360      Annual Interest Rate: 8.000%

Amortization Method: Normal, 365 D/Y      Interest Compounded: Monthly

Year	Payment Amount	Interest	Principal	Balance
2000 totals	\$ 13,035.33	\$ 11,802.80	\$ 1,232.53	\$ 160,150.89
2001 totals	\$ 14,220.36	\$ 12,768.95	\$ 1,451.41	\$ 158,689.80
2002 totals	\$ 14,220.36	\$ 12,648.46	\$ 1,571.90	\$ 157,107.42
2003 totals	\$ 14,220.36	\$ 12,518.01	\$ 1,702.35	\$ 155,393.73
2004 totals	\$ 14,220.36	\$ 12,376.71	\$ 1,843.65	\$ 153,537.78
2005 totals	\$ 14,220.36	\$ 12,223.70	\$ 1,996.66	\$ 151,527.81
2006 totals	\$ 14,220.36	\$ 12,057.98	\$ 2,162.38	\$ 149,351.02
2007 totals	\$ 14,220.36	\$ 11,878.49	\$ 2,341.87	\$ 146,993.53
2008 totals	\$ 14,220.36	\$ 11,684.12	\$ 2,536.24	\$ 144,440.39
2009 totals	\$ 14,220.36	\$ 11,473.61	\$ 2,746.75	\$ 141,675.33
2010 totals	\$ 14,220.36	\$ 11,245.64	\$ 2,974.72	\$ 138,680.77
2011 totals	\$ 14,220.36	\$ 10,998.73	\$ 3,221.63	\$ 135,437.67
2012 totals	\$ 14,220.36	\$ 10,731.36	\$ 3,489.00	\$ 131,925.41
2013 totals	\$ 14,220.36	\$ 10,441.76	\$ 3,778.60	\$ 128,121.62
2014 totals	\$ 14,220.36	\$ 10,128.14	\$ 4,092.22	\$ 124,002.11
2015 totals	\$ 14,220.36	\$ 9,788.50	\$ 4,431.86	\$ 119,540.71
2016 totals	\$ 14,220.36	\$ 9,420.64	\$ 4,799.72	\$ 114,708.99
2017 totals	\$ 14,220.36	\$ 9,022.27	\$ 5,198.09	\$ 109,476.25
2018 totals	\$ 14,220.36	\$ 8,590.84	\$ 5,629.52	\$ 103,809.20
2019 totals	\$ 14,220.36	\$ 8,123.58	\$ 6,096.78	\$ 97,671.77
2020 totals	\$ 14,220.36	\$ 7,617.57	\$ 6,602.79	\$ 91,024.96
2021 totals	\$ 14,220.36	\$ 7,069.52	\$ 7,150.84	\$ 83,826.45
2022 totals	\$ 14,220.36	\$ 6,476.01	\$ 7,744.35	\$ 76,030.47
2023 totals	\$ 14,220.36	\$ 5,833.24	\$ 8,387.12	\$ 67,587.44
2024 totals	\$ 14,220.36	\$ 5,137.11	\$ 9,083.25	\$ 58,443.63
2025 totals	\$ 14,220.36	\$ 4,383.18	\$ 9,837.18	\$ 48,540.87

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FIG. 15

Year	Payment Amount	Interest	Principal	Balance
2026 totals	\$ 14,220.36	\$ 3,566.71	\$ 10,653.65	\$ 37,816.20
2027 totals	\$ 14,220.36	\$ 2,682.47	\$ 11,537.89	\$ 26,201.39
2028 totals	\$ 14,220.36	\$ 1,724.83	\$ 12,495.53	\$ 13,622.55
2029 totals	\$ 14,220.36	\$ 687.70	\$ 13,532.66	\$ 0.00
2030 totals	\$ 1,184.71	\$ 7.85	\$ 1,176.86	\$ 0.00
Grand totals	\$ 426,610.48	\$ 265,110.48	\$ 161,500.00	\$ 0.00

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FIG. 15b



## LOAN DATA

## 95% Conventional Home

Loan Amount:	\$ 161,500.00	Loan Date:	01/01/00
Term of Loan:	360	First Payment Date:	02/01/00
Interest Compounded:	Monthly	Annual Interest Rate:	8.000%
Amortization Method:	Normal, 365 D/Y	Effective Interest Rate:	8.300%
Days Per Year	365	Periodic Rate:	0.667%
Rounded Item:	Last Interest Payment	Equivalent Daily Rate:	0.022%
First Payment:	\$ 1,185.03	(Prin. and Int.)	
Skipped Payments:	N/A		
Extra Principal Payments:	N/A		
Percent Step:	N/A		
Fixed Principal Payments:	N/A		

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\_FIG.16

## POLICY ILLUSTRATION

John Doe  
Male, Age: 40 Standard NonSmoker

Universal Life  
Initial Death Benefit: \$ 210,000  
Initial Annual Premium: \$ 5,648.00

		Current (Non Guaranteed)			
Year	Age	Annualized Premium Outlay	Net Surrender Value	Net Accumulated Value	Net Death Benefit
1	41	5,648	2,025	5,083	210,000
2	42	5,648	7,474	10,531	210,000
3	43	5,648	13,311	16,369	210,000
4	44	5,648	19,952	22,627	210,000
5	45	5,648	27,046	29,339	210,000
Total		28,240			
6	46	5,648	34,627	36,538	210,000
7	47	4,736	41,825	43,353	210,000
8	48	0	44,800	45,947	210,000
9	49	0	47,944	48,709	210,000
10	50	0	51,268	51,651	210,000
Total		38,624			
11	51	0	55,042	55,042	210,000
12	52	0	58,673	58,673	210,000
13	53	0	62,557	62,557	210,000
14	54	0	66,710	66,710	210,000
15	55	0	71,161	71,161	210,000
Total		38,624			
16	56	0	75,952	75,952	210,000
17	57	0	81,115	81,115	210,000
18	58	0	86,686	86,686	210,000
19	59	0	92,708	92,708	210,000
20	60	0	99,207	99,207	210,000
Total		38,624			
21	61	0	106,226	106,226	210,000
22	62	0	113,768	113,768	210,000
23	63	0	121,886	121,886	210,000
24	64	0	130,634	130,634	210,000
25	65	0	140,081	140,081	210,000
Total		38,624			
26	66	0	150,303	150,303	210,000
27	67	0	161,388	161,388	210,000
28	68	0	173,437	173,437	210,000
29	69	0	186,537	186,537	218,249
30	70	0	200,647	200,647	232,750
Total		38,624			
31	71	0	215,806	215,806	248,177
32	72	0	232,145	232,145	262,324
33	73	0	249,772	249,772	277,247
34	74	0	268,807	268,807	293,000
35	75	0	289,388	289,388	309,645
Total		38,624			

If the Death Benefit Guarantee Rider To Age 95 is in force at maturity, the policy maturity date will be extended to the date of the insured's death with no further premium required.

Principal Life Insurance Company. Valid for presentation in Washington provided all pages are included. Current values are not guaranteed and are based on assumptions that are subject to change at any time. Actual results may be more or less favorable. Refer to the page titled POLICY ILLUSTRATIONS - GUARANTEED for Guaranteed values. Annualized Premium Outlay is shown as of the beginning of the policy year. Net Surrender Value, Net Accumulated Value, and Net Death Benefit are shown at the end of the policy year.

Reference Number SF163,SF999. Illustration # 506

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FIG. 17

**POLICY ILLUSTRATION**

John Doe  
Male, Age: 40 Standard NonSmoker

Universal Life  
Initial Death Benefit: \$ 210,000  
Initial Annual Premium: \$ 5,648.00

		Current (Non Guaranteed)			
Year	Age	Annualized Premium Outlay	Net Surrender Value	Net Accumulated Value	Net Death Benefit
36	76	0	311,670	311,670	327,254
37	77	0	335,627	335,627	352,409
38	78	0	361,376	361,376	379,445
39	79	0	389,042	389,042	408,494
40	80	0	418,755	418,755	439,692
Total		38,624			
41	81	0	450,652	450,652	473,185
42	82	0	484,877	484,877	509,121
43	83	0	521,585	521,585	547,664
44	84	0	560,940	560,940	588,988
45	85	0	603,120	603,120	633,276
Total		38,624			
46	86	0	648,304	648,304	680,720
47	87	0	696,675	696,675	731,509
48	88	0	748,436	748,436	785,858
49	89	0	803,773	803,773	843,961
50	90	0	862,876	862,876	906,020
Total		38,624			
51	91	0	925,973	925,973	972,272
52	92	0	994,454	994,454	1,034,232
53	93	0	1,068,988	1,068,988	1,101,058
54	94	0	1,150,357	1,150,357	1,173,364
55	95	0	1,239,472	1,239,472	1,251,866
Total		38,624			

If the Death Benefit Guarantee Rider To Age 95 is in force at maturity, the policy maturity date will be extended to the date of the insured's death with no further premium required.

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Reference Number SF163.SF999. Illustration # 506

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FIG.17b

## POLICY ILLUSTRATION

John Doe  
Male, Age: 40 Standard NonSmoker

Universal Life  
Initial Death Benefit: \$ 210,000  
Initial Annual Premium: \$ 2,171.54

Year	Age	Current (Non Guaranteed)			
		Annualized Premium Outlay	Net Surrender Value	Net Accumulated Value	Net Death Benefit
1	41	2,172	0	1,618	210,000
2	42	2,172	276	3,334	210,000
3	43	2,172	2,091	5,149	210,000
4	44	2,172	4,396	7,071	210,000
5	45	2,172	6,815	9,108	210,000
Total		10,858			
6	46	2,172	9,355	11,266	210,000
7	47	2,172	12,022	13,551	210,000
8	48	2,172	14,826	15,972	210,000
9	49	2,172	17,774	18,538	210,000
10	50	2,172	20,874	21,256	210,000
Total		21,715			
11	51	2,172	24,251	24,251	210,000
12	52	2,172	27,436	27,436	210,000
13	53	2,172	30,819	30,819	210,000
14	54	2,172	34,411	34,411	210,000
15	55	2,172	38,233	38,233	210,000
Total		32,573			
16	56	2,172	42,323	42,323	210,000
17	57	2,172	46,709	46,709	210,000
18	58	2,172	51,420	51,420	210,000
19	59	2,172	56,488	56,488	210,000
20	60	2,172	61,930	61,930	210,000
Total		43,431			
21	61	2,172	67,775	67,775	210,000
22	62	2,172	73,999	73,999	210,000
23	63	2,172	80,635	80,635	210,000
24	64	2,172	87,718	87,718	210,000
25	65	2,172	95,291	95,291	210,000
Total		54,289			
26	66	2,172	103,405	103,405	210,000
27	67	2,172	112,117	112,117	210,000
28	68	2,172	121,491	121,491	210,000
29	69	2,172	131,597	131,597	210,000
30	70	2,172	142,525	142,525	210,000
Total		65,146			
31	71	2,172	154,366	154,366	210,000
32	72	2,172	167,252	167,252	210,000
33	73	2,172	181,324	181,324	210,000
34	74	2,172	196,739	196,739	214,446
35	75	2,172	213,462	213,462	228,404
Total		76,004			

If the Death Benefit Guarantee Rider To Age 95 is in force at maturity, the policy maturity date will be extended to the date of the insured's death with no further premium required.

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Reference Number SF163.SF999. Illustration # 795

20/23  
FIG. 18

## POLICY ILLUSTRATION

John Doe  
Male, Age: 40 Standard NonSmoker

Universal Life  
Initial Death Benefit: \$ 210,000  
Initial Annual Premium: \$ 2,171.54

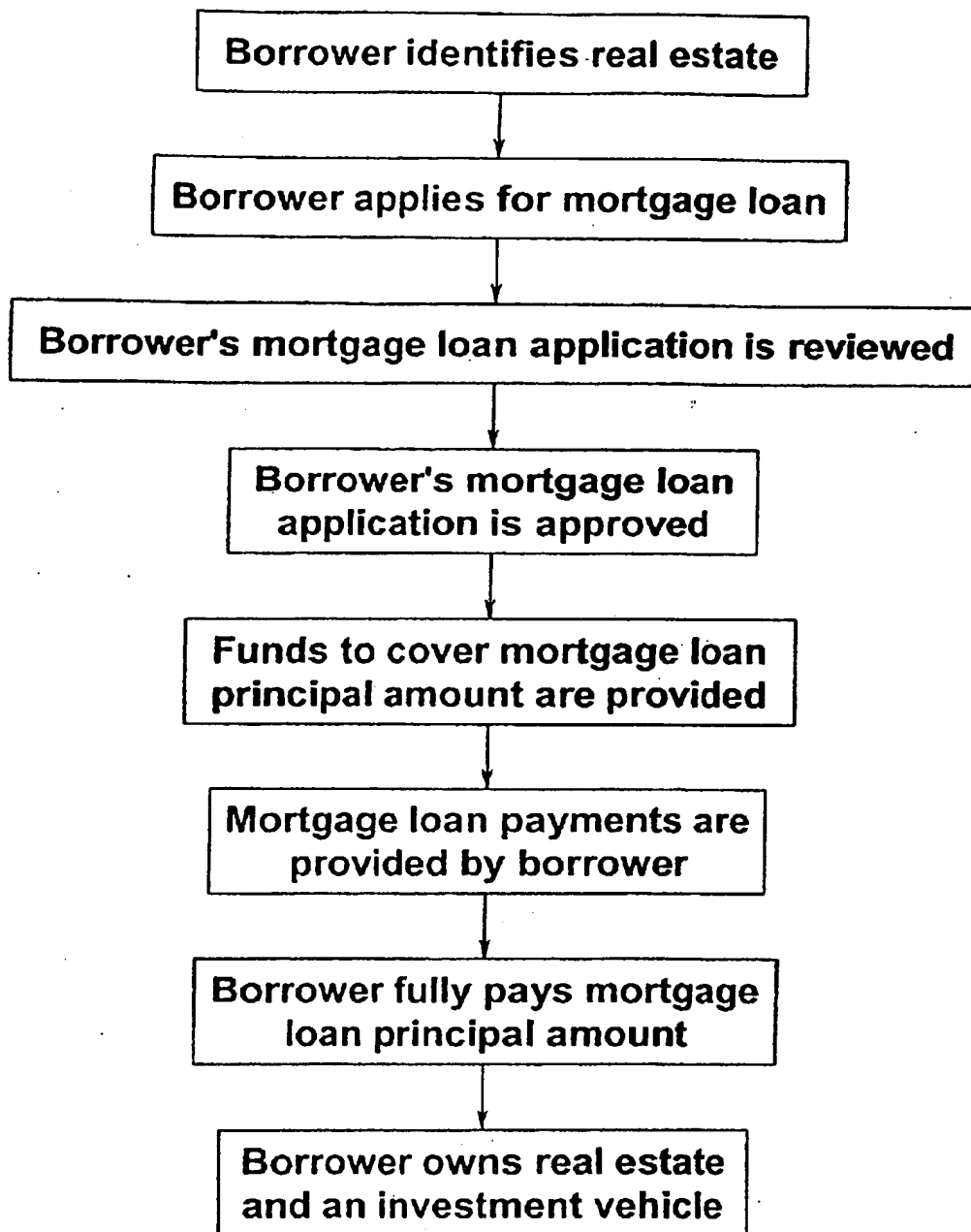
		Current (Non Guaranteed)			
Year	Age	Annualized Premium Outlay	Net Surrender Value	Net Accumulated Value	Net Death Benefit
36	76	2,172	231,517	231,517	243,093
37	77	2,172	250,887	250,887	263,432
38	78	2,172	271,660	271,660	285,244
39	79	2,172	293,931	293,931	308,628
40	80	2,172	317,798	317,798	333,688
Total		86,862			
41	81	2,172	343,363	343,363	360,531
42	82	2,172	370,734	370,734	389,270
43	83	2,172	400,026	400,026	420,028
44	84	2,172	431,362	431,362	452,930
45	85	2,172	464,871	464,871	488,115
Total		97,719			
46	86	2,172	500,689	500,689	525,723
47	87	2,172	538,946	538,946	565,894
48	88	2,172	579,794	579,794	608,784
49	89	2,172	623,365	623,365	654,533
50	90	2,172	669,797	669,797	703,287
Total		108,577			
51	91	2,172	719,254	719,254	755,217
52	92	2,172	772,803	772,803	803,715
53	93	2,172	830,948	830,948	855,876
54	94	2,172	894,276	894,276	912,162
55	95	2,172	963,473	963,473	973,108
Total		119,435			

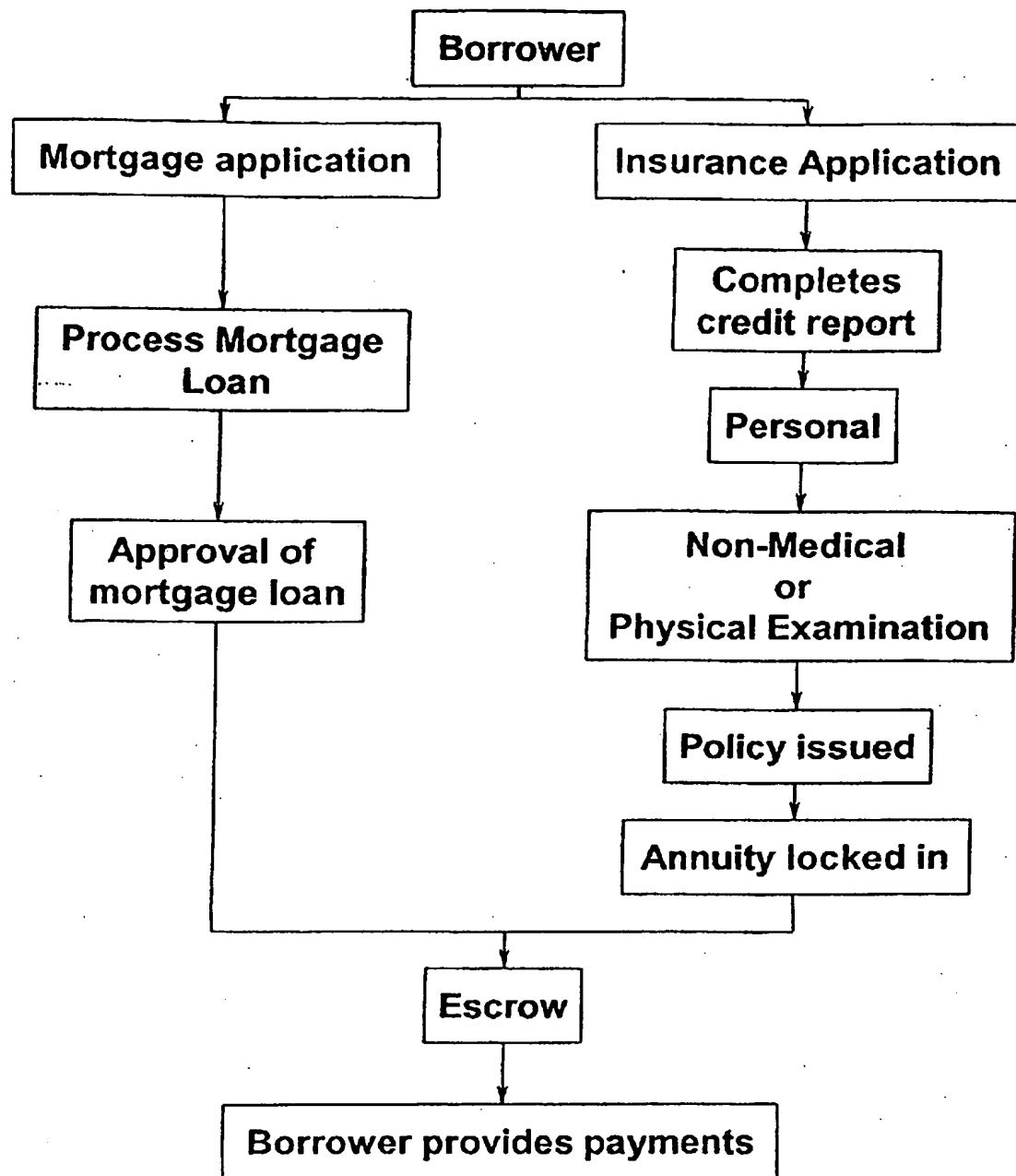
If the Death Benefit Guarantee Rider To Age 95 is in force at maturity, the policy maturity date will be extended to the date of the insured's death with no further premium required.

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FIG.18b





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